



Mercedes-Benz

Do you want to be part of an ambitious, fast moving company, offering excellent working conditions, competitive salary and opportunity for progression? Northern Ireland's only Mercedes-Benz Commercial Vehicle Dealership – Mercedes-Benz Truck & Van (NI) are currently recruiting for the following position:

Van Sales Executive - Mallusk

A target-driven, self-motivated showroom and field based Sales Executive is required to join the New Van Sales Team. The appointed person will be responsible for maintaining the existing customer base and developing new business opportunities with the ambition to build market share for the Mercedes-Benz product in Northern Ireland.

The successful individual will have previous sales experience with a structured approach to the sales process, and have strong communication and negotiation skills. Previous experience using Kerridge and CRM is desirable. A clean driving licence is also required. Support for the role includes Mercedes-Benz product and system training with day-to-day back-up from the local sales team.

Trainee Sales Executive - Mallusk

We have an exciting opportunity for a confident and motivated individual to be part of our leading brand with the opportunity to deal with customer enquiries and sell new products including the prestigious new X Class and New Sprinter model. The successful candidate will undertake an extensive training programme and should be available to travel to the Mercedes-Benz Training Centre in Milton Keynes.

This is an excellent opportunity for an individual with customer facing experience in a retail environment who is keen to develop a career in Commercial Sales. The successful candidate will have experience of working as part of a team, able to work on their own initiative, excellent verbal communication skills, the ability to produce work accurately with attention to detail and excellent time management skills. Applicants should be computer literate in Microsoft Office packages. It is essential that you have a full driving license. Previous experience within a retail environment is desirable.

In addition to a competitive salary our employees enjoy enhanced benefits which include:-

- 30 days annual leave (includes Statutory days)
- Sick pay and enhanced critical illness sick pay
- Pension Scheme
- Group Profit Share Scheme
- Death in Service benefit
- Salary Sacrifice Car Scheme
- Childcare vouchers
- On-site Staff Restaurant & Car Parking

Application packs are available by calling our Human Resources Department by calling 02890 342411 or emailing lynne.savage@m-btruckandvan.co.uk , for an application pack.

Completed application forms should be returned by **14th November 2018**

www.mbtvni.com

We strive to be an equal opportunities employer.